



Colorado Chapter

## Mid Year Commercial Forecast The Belmar Center—July 10, 2007 Presenter Resumes



**Doug Bakke**  
**Senior Vice President**  
**CB Richard Ellis**

For 20 years, Doug Bakke has specialized in tenant representation and the leasing and sale of office properties in Denver. He has been involved in more than 950 lease and sale transactions totaling more than 9.3 million square feet and resulting in over \$800 million in total consideration. He achieved the distinction of becoming a Senior Vice President at CB Richard Ellis in 1999, and is a team leader for CB Richard Ellis' national Technology Practice Group, which specializes in technology and telecommunications and the specialized spaces that go along with those complex requirements. He has represented several users with both office and technology requirements such as Level 3 Communications, Inflow, Touch America, Winfirst, Relera, On Fiber, Cambium, Amgen, Wild Oats, and Adams County School District.

**James M. Bolt, SIOR**  
**Senior Vice President/Industrial Properties**  
**CB Richard Ellis**

James Bolt has participated in an industry-leading number of sale and lease transactions for a total consideration in excess of \$2,591,000,000. As the ten time winner of both NAIOP's prestigious Broker of the Year award and the *Denver Business Journal's* Heavy Hitter. James has also been the top industrial producer within the Denver CB Richard Ellis office 12 times, making him a clearly recognized industry expert.



**Frank Kelley**  
**Senior Vice President**  
**CB Richard Ellis**

Frank Kelley has had twenty-seven years of commercial real estate experience. Frank is a specialist in the sale, leasing, and build-to-suit of both office and industrial (flex) properties, and large, mixed-use land development projects. He has been involved in leases totaling over 18,000,000 square feet and has been involved in sales totaling 4,250,000 square feet. Frank has sold over 2,000 acres of mixed-use land. The total consideration of all his transactions exceeds \$100 million.

**Pat McHenry**  
**Senior Vice President**  
**CB Richard Ellis**

Pat McHenry is a Senior Vice President at CB Richard Ellis with over 20 years of experience specializing in retail project listing and tenant representation services. Ms. McHenry is recognized in Colorado as a leader in the retail real estate industry and has invariably ranked among the top 10 retail brokers in the state as recognized by the *Denver Business Journal's* annual "Heavy Hitters" list. Additionally, she was named the #1 Retail Broker by NAIOP in 2006, 2004 and 2003 and the #1 Retail Broker by DMCAR in 2006, 2003 and 2000. Ms. McHenry focuses her activities on representing specialty and urban centers, new developments and major redevelopments. She is an involved broker with innovative and progressive approach to prospecting and leasing.





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## Mid Year Commercial Forecast The Belmar Center—July 10, 2007 Presenter Resumes Continued

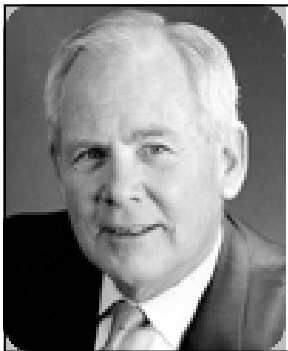
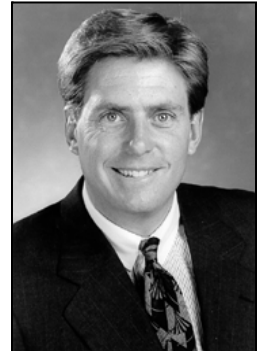


**Tim Richey**  
**Executive Director—Investment Sales, Capital Markets Group**  
**Cushman & Wakefield of Colorado, Inc.**

Tim Richey is an Executive Director of the Capital Markets Group in the Denver Cushman & Wakefield office. Richey specializes in the representation of institutional owners in the disposition of significant office properties throughout the Rocky Mountain region. Tim Richey along with his partner, Mike Winn, has been awarded NAIOP Colorado's prestigious Investment Broker of the Year award in 1997, 1999, and 2004 - 2006. Messrs. Winn and Richey were awarded the Colorado *Denver Business Journal* Investment Broker of the Year for 1997, 1999, 2003, 2004 - 2006. Total transaction volume during their 17-year partnership exceeds \$7.5 billion.

**R. Ty Ritchie, Jr.**  
**Senior Vice President—Corporate Services**  
**CB Richard Ellis**

Ty Ritchie specializes in representing users of commercial real estate. With over 24 years experience at CB Richard Ellis, Ty has been providing transaction services to his clients and has successfully completed over 520 sales and lease transactions involving over 6.2 million square feet. Ty is known for his systematic approach to leading tenant representation teams. He is skilled at anticipating potential opportunities or problems and is able to work through them with strong leadership skills. Mr. Ritchie provides direct accountability, and is responsible for ensuring quality, consistency and ultimately client satisfaction.



**Stephen J. Roesinger**  
**Senior Managing Director**  
**Frederick Ross Company**

Steve Roesinger has been a successful commercial real estate broker in Denver since 1972. He specializes in the sale of investment properties to include office, apartment, industrial and retail as well as major land parcels. Steve's significant transactions for 2006 included over \$95 million in sales. Steve is also a member of the Denver Metropolitan Commercial Association of Realtors (DMCAR).

**Mike Winn**  
**Executive Director—Investment Sales, Capital Markets Group**  
**Cushman & Wakefield of Colorado, Inc.**

Mike Winn is an Executive Director of the Capital Markets Group in the Denver Cushman & Wakefield office. Winn specializes in the representation of institutional owners in the disposition of significant office properties throughout the Rocky Mountain region. Tim Richey along with his partner, Mike Winn, has been awarded NAIOP Colorado's prestigious Investment Broker of the Year award in 1997, 1999, and 2004 - 2006. Messrs. Winn and Richey were awarded the Colorado *Denver Business Journal* Investment Broker of the Year for 1997, 1999, 2003, 2004 - 2006. Total transaction volume during their 17-year partnership exceeds \$7.5 billion.



# PROFESSIONAL PROFILE

## Doug Bakke

Senior Vice President  
Denver, Colorado



Doug.Bakke@cbre.com

T. 720.528.6307

F. 720.528.6388

For 20 years, Doug Bakke has specialized in tenant representation and the leasing and sale of office properties in Denver. He has been involved in more than 950 lease and sale transactions totaling more than 9.3 million square feet and resulting in over \$800 million in total consideration. He achieved the distinction of becoming a Senior Vice President at CB Richard Ellis in 1999, and is a team leader for CB Richard Ellis' national Technology Practice Group, which specializes in technology and telecommunications and the specialized spaces that go along with those complex requirements. He has represented several users with both office and technology requirements such as Level 3 Communications, Inflow, Touch America, Winfirst, Relera, On Fiber, Cambium, Amgen, Wild Oats, and Adams County School District.

## RECENT TRANSACTIONS

### Leasing

Level 3 Communications	168 Acres
Level 3 Communications	68 Acres
Level 3 Headquarters	850,000 SF
Adams County School District #12	380,000 SF
Level 3 Temporary Spaces	255,000 SF
Intrado, Inc.	276,928 SF
Adams County School Dist. 12	150,000 SF
Match Logic	135,000 SF
Inflow	85,000 SF
Sirenza Microdevices, Inc.	74,870 SF
Message Media/Double Click	73,000 SF
TMobile Connect	60,000 SF
Western Wireless	35,000 SF
ITT Educational Services, Inc.	32,585 SF
Minolta Office Systems	32,000 SF
Hunter Douglas	31,000 SF
Allos Therapeutics, Inc.	30,000 SF
System United Corporate Credit Union	29,731 SF
EMC Corporation	29,141 SF
National Institute for Trial Advocacy	26,573 SF
Pac West	25,000 SF
Kaplan	23,520 SF
Access Health	22,000 SF
Data Ray	14,336 SF
Pharmaceutical Buyers	13,708 SF
Auto Owners	13,095 SF
Idol Minds, LLC	12,630 SF
Environmental Chemical Corp	11,618 SF
Classic Sport Companies	10,987 SF

## TELECOM

Level 3	165,332 SF
Relera, Inc.	84,000 SF
Level 3	10,282 SF
Level 3 Communications	10,000 SF
Inflow	10,000 SF
On Fiber	Point of Presence (national/multiple)
Path Net	Point of Presence
Cbeyond	Point of Presence

## DISPOSITION/SALES

Church Ranch	55 Acres
AmberJack Portfolio	5,138,094 SF
Level 3 Communications	350,000 SF
Pinnacle Center	250,000 SF
Writers One & Two	130,000 SF
Governors Center	60,000 SF
Park Centre Commons	50,000 SF
North Point	40,000 SF
Turnpike Properties/Interlocken	38,980 SF
Pima Building	35,000 SF
Adams County School District	26,810 SF
JPI Development	17,202 SF
Westmoor Technology Land	32 Acres

## PROFESSIONAL AFFILIATIONS

- NAIOP Broker of the Year, 2006 and 2004
- Member of National CB Telecom Niche Group (Intellisite)
- Senior Vice President, 1999
- First Vice President, 1998
- Vice President, 1997
- Senior Associate, 1995

## MEMBERSHIPS/CHARITIES

- NAIOP
- ULI Executive Committee
- DMCAR
- Social Venture Group (SVP)
- Cystic Fibrosis
- Youth Biz

## EDUCATION

# PROFESSIONAL PROFILE

## JAMES M. BOLT, SIOR

Senior Vice President  
Industrial Properties  
Denver, Colorado



james.bolt@cbre.com  
T (720) 528-6310  
F (720) 528-6333

### PARTIAL CLIENT LIST

- Catellus Development Corporation
- First Industrial
- Ford Motor Company
- General Motors
- Invesco Realty Advisors
- King Soopers/Kroger Stores
- Lend Lease
- Lowe Enterprises
- May Department Stores
- Mountain West Industrial Properties
- Opus Northwest
- Panattoni Development Company
- The Pauls Corporation
- ProLogis Trust
- Rocky Mountain News/Scripps
- Spears Manufacturing
- The Vickers Family Trust

### PROFESSIONAL EXPERIENCE

James Bolt has participated in an industry-leading number of sale and lease transactions for a total consideration in excess of \$2,591,000,000. As the ten time winner of NAIOP's prestigious Broker of the Year award and the *Denver Business Journal's* Heavy Hitter in 1994, 1996, 1997, 1998, 1999, 2000, 2001, 2002, 2003, and 2004, James has also been the top industrial producer within the Denver CB Richard Ellis office 12 times, making him a clearly recognized industry expert.

### EDUCATION

University of Colorado, Boulder, Colorado (1981)  
Bachelor of Science: Finance

### PROFESSIONAL AFFILIATIONS

National Association of Office and Industrial Properties (NAIOP)  
Society of Industrial and Office Realtors (SIOR)  
NAIOP Rocky Mountain Real Estate Challenge Committee  
Warehouse Educational Research Council (WERC)  
Colorado Association of Realtors (CAR)  
National Association of Realtors (NAR)  
University of Colorado Real Estate Council, Member of the Programs Committee  
Board of Victory Ventures  
CB Richard Ellis National Industrial Team  
CB Richard Ellis Global Logistics Group

### HONORS AND AWARDS

- #1 Overall Producer, Denver (1996, 1997, 1999, 2002)
- NAIOP Broker of the Year (1994, 1996, 1997, 1998, 2000, 2002, 2003, 2004, 2005)
- Top Industrial Producer, CB Richard Ellis, Denver Region (1988, 1991, 1994, 1996, 1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005)
- Top Ten Producer, Commission Sales (each year)
- Denver Business Journal #1 Heavy Hitter (1994, 1996, 1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005)

### PARTIAL MAJOR INVESTMENT SALES LIST

ProLogis-Prudential Joint Venture	2.5 Mil. SF
6-Building Warehouse Portfolio	634,813 SF
Multi-Tenant Warehouse Facility	592,400 SF
4-Building Warehouse Portfolio	400,000 SF
3-Building Distribution Portfolio	358,000 SF
AutoLiv Campus	342,715 SF
Ultimate Electronics	338,651 SF
3-Building Warehouse Portfolio	310,000 SF
Multi-Tenant Flex Property	272,873 SF
Single Tenant Net Leased Property	254,000 SF
Single Tenant Net Leased Property	227,750 SF
Multi-Tenant Warehouse Facility	227,722 SF
S.P. Richards Single Tenant Net Leased Property	210,600 SF
TSN Single Tenant Net Leased Property	209,380 SF
Cambium Learning	200,000 SF
Multi-Tenant Warehouse Property	192,000 SF
Wholesale Specialties	167,180 SF
2-Building Warehouse Portfolio	163,600 SF
Multi-Tenant Showroom Property	150,000 SF
Multi-Tenant Warehouse Facility	135,000 SF
Multi-Tenant High-Cube Warehouse Project	128,000 SF
Pueblo Warehouse Facility	124,326 SF
Multi-Tenant Office/Warehouse Facility	124,000 SF
2-Building, Warehouse Project	120,000 SF
Corp. HQ/Distribution Facility	119,200 SF
2-Building, Flex Project	110,000 SF
Multi-Tenant Office/Warehouse Facility,	80,000 SF
Multi-Tenant Office/Warehouse Project	45,000 SF
Multi-Tenant Office/Showroom Project	34,000 SF
Single-Tenant Distribution Facility	25,000 SF

**PARTIAL BUILDING OR SALE/LEASE TRANSACTIONS LIST**

General Motors	404,000 SF	Best Buy	82,000 SF
Gerry Baby Products	380,000 SF	Gold Bug	82,000 SF
OEA	342,715 SF	StyroTech	81,100 SF
Ultimate Electronics	338,651 SF	Blackwater Development	78,023 SF
Aspen Distribution	354,000 SF	MillTech	75,600 SF
Webvan	349,400 SF	Aspen Distribution	75,000 SF
May Department Stores	294,900 SF	The Computer Group	74,364 SF
Intrado	276,928 SF	Western Paper Distributors	74,260 SF
Hydra Warehouse	264,000 SF	Design Materials	73,625 SF
United Stationers	264,000 SF	Full Service Beverage	66,100 SF
S.P. Richards	210,600 SF	AA American Moving & Storage	65,545 SF
Master Craft Cabinets	201,113 SF	Genuine Parts Company	65,000 SF
Ford	200,000 SF	Closet Factory	64,800 SF
Cereform	189,120 SF	Hanes Companies	63,104 SF
Aspen Pet	175,000 SF	Office Scapes	63,024 SF
North American Van Lines	175,000 SF	Santa Fe Trading Co.	62,400 SF
General Electric	172,400 SF	Home Lumber	62,147 SF
Whirlpool	171,300 SF	Henderson Rental Properties	61,588 SF
Wholesale Specialties	167,180 SF	Freeman Decorating	59,555 SF
Hershey Food Corp.	165,970 SF	Makita	57,240 SF
Echosphere	163,210 SF	Inland Paperboard & Packaging	57,200 SF
Leggett & Platt	161,797 SF	Public Storage Pickup & Delivery	57,000 SF
Stanley Door Works	150,000 SF	Union Oil Company	56,565 SF
Colorado Distribution Group	148,200 SF	Pet Food Ltd.	54,734 SF
ADIC	146,000 SF	Shane Co.	54,280 SF
MMedtronic	143,000 SF	Sears	53,591 SF
AT&T	135,000 SF	Alpha Granite and Marble	53,200 SF
Experimental Applied Science	135,000 SF	Brite-Line Industries	52,915 SF
Atkins Nutritional	133,223 SF	Reynolds & Reynolds	51,000 SF
American Building Supply	133,721 SF	Wesco Distribution	50,927 SF
Echosphere	132,800 SF	State of Colorado	50,050 SF
WinWholesale	129,609 SF	Airborne Express	50,050 SF
Simmons Mattress Company	129,000 SF	Anixter Brothers	50,000 SF
Bolder Technologies	126,000 SF	Chevron	50,000 SF
Best Buy	123,300 SF	Gateway 2000	50,000 SF
Office Max	122,248 SF	UPS Supply Chain Solution	49,275 SF
Martz Supply	115,375 SF	Certaineed Corporation	48,000 SF
Bailey's Moving and Storage	118,000 SF	Production Resource Group	48,000 SF
Martz Supply	115,375 SF	Loctite	45,805 SF
Caretek	112,270 SF	Distrowest, Inc.	45,000 SF
Aspen Distributing	110,400 SF	Merillat Corporation	44,641 SF
Intelligent Electronics	110,400 SF	City & County of Denver	43,209 SF
McKesson Corporation	110,400 SF	Applied Industrial Technologies	42,504 SF
Big O Development	109,931 SF	4-Wheel Parts	41,600 SF
Baxa	106,250 SF	Lois & Co.	40,015 SF
Graybar Electric	103,500 SF	Eaton Electrical	40,000 SF
Aspen Distribution	102,000 SF	IBM	40,000 SF
Product Development Corp.	101,000 SF	Development Site	294.00 Acres
Imprints Wholesale	101,000 SF	Development Site	295.00 Acres
Sport-Obermeyer	100,000 SF	Development Site	159.04 Acres
US West	100,000 SF	Development Site	24.22 Acres
Amana	98,550 SF	Development Site	80.00 Acres
J & C Group	97,803 SF	Development Site	45.00 Acres
Marriott Food Services	92,000 SF	Development Site	30.00 Acres
Arizona Tile	90,000 SF	Development Site	14.00 Acres
Henry Wurst	88,400 SF	Development Site	12.00 Acres
Form Tight	87,424 SF	Development Site	9.57 Acres
Bushler Mayflower	86,788 SF		
Rental Service Corp.	85,200 SF		
Relera	84,000 SF		
Schneider Resources	82,553 SF		
Keebler Company	82,000 SF		

# PROFESSIONAL PROFILE

## Frank Kelley

Senior Vice President  
Denver, Colorado



Frank.Kelley@cbre.com  
T. 720.528.6344  
F. 720.528.6388

Frank Kelley has had twenty-seven years of commercial real estate experience. Frank is a specialist in the sale, leasing, and build-to-suit of both office and industrial (flex) properties, and large, mixed-use land development projects. He has been involved in leases totaling over 18,000,000 square feet and has been involved in sales totaling 4,250,000 square feet. Frank has sold over 2,000 acres of mixed-use land. The total consideration of all his transactions exceeds \$100 million.

## MAJOR CLIENTS INCLUDE

Denver West  
Landmark Properties / LNR  
Opus Northwest  
Koll Real Estate Services  
Koelbel and Company  
Level 3 Communications  
Alliance Partners  
Church Ranch  
W.W. Reynolds Company  
King Soopers  
Engineered Data Products  
Equitable Real Estate Investment  
Management  
DPC Companies  
Etkin Equities  
Sears Logistics Services  
Adams County 12 School District  
WP Carey

## LARGE LISTINGS

Anthem Colorado	905 Acres
Interpark	61 Acres
Denver West Office Park	1,500,000 SF
Ten West at Westmoor	1,245,000 SF
CirclePoint Corporate Center	1,200,000 SF
North Valley Tech Center	500,000 SF
WP Technology Center	475,000 SF
North Valley Tech Center	470,073 SF
Corporate Center at Centennial Valley	
372,000 SF	
The Views I & II	336,000 SF
Park Centre Commons	100,000 SF

## MAJOR TRANSACTIONS

Sale of 543,000-square-foot manufacturing plant  
Sale of 250,000-square-foot manufacturing plant  
Sale of 200,000-square-foot IBM warehouse  
Lease of 208,000-square-foot facility to Centrobe  
Eleven build-to-suit transactions totaling  
7,100,000 SF

## AWARDS

NAIOP Office Broker of the Year 2006  
Top 10 CB Commercial, Denver, 1983, 1984, 1990  
Top 10 CB Richard Ellis, 1998, 2001  
Top 25 CB Commercial National, 1983  
Top Denver Industrial Broker, 1983, 1990  
Colbert Coldwell Circle, 1990  
Top CB Commercial Broker, 1990

# PROFESSIONAL PROFILE

## Pat McHenry

Senior Vice President  
Denver, Colorado



pat.mchenry@cbre.com  
T. 720.528.6300  
F: 720.528.6333

### CLIENTS REPRESENTED

- Forest City
- Shea Properties
- Inland Management Corp
- Perry & Rose, LLC
- AEW Capital Management, L.P.
- Global Pacific Properties Inc.
- Everest Development
- Equity Office
- Gart Properties

### TENANTS REPRESENTED

- Vectra Bank
- Movie Tavern
- Quiksilver

Pat McHenry is a Senior Vice President at CB Richard Ellis with over 20 years of experience specializing in retail project listing and tenant representation services. Ms. McHenry is recognized in Colorado as a leader in the retail real estate industry and has invariably ranked among the top 10 retail brokers in the state as recognized by the *Denver Business Journal's* annual "Heavy Hitters" list. Additionally, she was named the #1 Retail Broker by NAIOP in 2006, 2004 and 2003 and the #1 Retail Broker by DMCAR in 2006, 2003 and 2000.

Ms. McHenry focuses her activities on representing specialty and urban centers, new developments and major redevelopments. She is an involved broker with an innovative and progressive approach to prospecting and leasing.

McHenry joined CB Richard Ellis through the acquisition of Trammell Crow Company in January 2007. Prior to that she was with Consolidated Capital, a real estate syndicator based in California.

### SIGNIFICANT ASSIGNMENTS

Name	Square Feet	Type
Landmark Village	155,000 SF	Mixed-use development, Greenwood Village, CO
Broomfield Town Centre	350,000 SF	King Soopers and Home Depot anchored center, Broomfield, CO
The Village	220,000 SF	Specialty center, Boulder, CO
Lincoln Commons	500,000 SF	Super Target anchored center, Lone Tree, CO

### CREDENTIALS

#### PROFESSIONAL AFFILIATIONS / ACCREDITATIONS

- Member – Denver Board of Realtors
- Member – International Council of Shopping Centers (ICSC)
- Member – Denver Commercial Association of Realtors (DMCAR)
- Member – National Association of Industrial and Office Parks (NAIOP)
- Stanford Alumni Association

#### EDUCATION

- M.B.A., Stanford University, 1984
- B.S., Chemical Engineering, Iowa State University, 1979



## TIM RICHEY

EXECUTIVE DIRECTOR | INVESTMENT SALES | CAPITAL MARKETS GROUP

Tim Richey is an Executive Director of the Capital Markets Group in the Denver Cushman & Wakefield office. Richey specializes in the representation of institutional owners in the disposition of significant office properties throughout the Rocky Mountain region. Tim Richey along with his partner, Mike Winn, has been awarded NAIOP Colorado's prestigious Investment Broker of the Year award in 1997, 1999, and 2004 - 2006. Messrs. Winn and Richey were awarded the Colorado Denver Business Journal Investment Broker of the Year for 1997, 1999, 2003, 2004 - 2006. Total transaction volume during their 17-year partnership exceeds \$7.5 billion.

Mr. Richey joined Cushman and Wakefield in February 1998 after spending seven years with the Grubb & Ellis Company as a senior vice president. While with Grubb & Ellis, Mr. Richey participated in the acquisition and disposition of over \$600 million of office, retail and industrial properties nationwide. Primary markets included Denver, Colorado Springs, and Salt Lake City, Utah.

Mr. Richey graduated from the University of Wisconsin's Real Estate Program in 1988 with a Masters of Science in Business, Real Estate Appraisal, and Investment Analysis. His undergraduate studies were in architecture and planning, graduating in 1984 from the University of Colorado. He is a licensed real estate broker in the State of Colorado. In addition, he is an active member of the National Association of Industrial/Office Properties and also sits on the Board of Directors of the University of Wisconsin Alumni Association.



# PROFESSIONAL PROFILE

## R. Ty Ritchie, Jr.

Senior Vice President  
Corporate Services  
Denver, Colorado



ty.ritchie@cbre.com

T: 720.528.6410

F: 720.528.6333

C: 720.771.0566

Ty Ritchie specializes in representing users of commercial real estate. He studies his client's business, accesses their current real estate portfolio and facilities, evaluates market conditions, and develops occupancy strategies and processes that adhere to the client's corporate strategy.

Ty, with over 24 years experience at CB Richard Ellis, Denver, has been providing transaction services to his clients and has successfully completed over 520 sales and lease transactions involving over 6.2 million square feet. Ty's strong work ethic and dedication to client satisfaction have earned him multiple assignments from numerous clients, including many of CB Richard Ellis' national accounts.

As Senior Vice President and Team Leader, Ty directs the appropriate team member's involvement toward reaching the client's business objectives. Ty is known for his systematic approach to leading tenant representation teams. He is skilled at anticipating potential opportunities or problems and is able to work through them with strong leadership skills. Mr. Ritchie provides direct accountability, and is responsible for ensuring quality, consistency and ultimately client satisfaction.

### CLIENTS REPRESENTED

- Adams 12 Five Star Schools
- Alert Centre
- American President Line LTD
- AT&T
- Avaltus
- Boeing
- Bristol West
- Centura Healthcare
- Chrysler Corporation
- Cingular Wireless
- Colorado Foundation for Medical Care
- Columbine JDS Systems, Inc.
- Delta Petroleum
- General Motors
- Guaranty National Insurance
- Jack Henry & Associates
- Jackson National Life
- Jeppesen Sanderson
- Johnson & Johnson
- Level 3 Communications
- Mpower Communications
- Northrop Grumman
- Pepsi Cola
- Conoco Phillips Petroleum
- Provident Life & Accident
- Sanborn
- StorageTek
- Streaming Media Corporation
- Sunrise Medical
- TeleTech Teleservices, Inc.
- The Hartford
- TouchAmerica
- US Bank Piper Jaffray
- Wachovia
- Western Integrated Networks
- Zurich

### PROFESSIONAL AFFILIATIONS/ACCREDITATIONS

- Member, CORE Net
- Member, National Association of Industrial and Office Properties (NAIOP)
- Member, University of Colorado Real Estate Council
- Member, Denver Chamber of Commerce
- Member, South Metro Denver Chamber of Commerce

### EDUCATION

- University of Colorado at Boulder, Bachelor of Environmental Design Degree

# PROFESSIONAL PROFILE

## ACHIEVEMENTS

- 2002 Significant Transaction of the Year for the Denver Area, DMCAR
- 1999 "Who's Who" Commercial Real Estate, Denver, Colorado
- 1998 Professional of the Year, NAIOP



**STEPHEN J. ROESINGER**  
Senior Managing Director

**303.892.1111**  
303-260.4350 Direct  
720.264.8350 Fax  
sroesinger@frederickross.com

Steve Roesinger has been a successful commercial real estate broker in Denver, Colorado since 1972. A US Naval Academy graduate, Steve received his MBA from the Harvard Business School. He has concentrated his efforts on the sale of investment properties to include office, apartment, industrial and retail as well as major land parcels.

**2006 SIGNIFICANT TRANSACTIONS**

Transaction Type	\$
300 acre development land parcel	44,000,000
1,235 acre development land parcel	16,000,000
Sold Denver CBD site for 55-story condo project	12,500,000
Case Logic building (leased office/distribution)	8,400,000
Translogic office building	7,500,000
Sale of entire block on periphery of Denver Central Business District	4,800,000
20 acre parcel zoned for residential use	3,750,000

**SELECT CLIENTS**

Companies	
Bank of America	McData
Bank of Denver	NorthStar, Inc.
Burt Automotive Group	Penninsular & Oriental (P & O)
Citicorp	Post Properties REIT
Electron Corporation	Rothchild, Inc.
First Trust Corporation	Southern New England Telephone
Geneva Pharmaceutical	Swisslog Management, AG
Great Gulf Group	The Gates Corporation
Great West Life	US Bancorp



# STEPHEN J. ROESINGER

Senior Managing Director

## AWARDS

- Frederick R. Ross Top Producer Award
- Top Land Broker of the Year - NAIOP

## EDUCATION & CREDENTIALS

- BS from US Naval Academy at Annapolis
- MBA from Harvard Business School

## PROFESSIONAL AFFILIATIONS

- Member of national Association of Industrial and Office parks (NAIOP)
- Member of Denver Metropolitan Commercial Association of Realtors (DMCAR)



## MIKE WINN

EXECUTIVE DIRECTOR | INVESTMENT SALES | CAPITAL MARKETS GROUP

Mike Winn is an Executive Director of the Capital Markets Group in the Denver Cushman & Wakefield office. Winn specializes in the representation of institutional owners in the disposition of significant office properties throughout the Rocky Mountain region. Mike Winn along with his partner, Tim Richey, has been awarded NAIOP Colorado's prestigious Investment Broker of the Year award in 1997, 1999, and 2004 - 2006. Messrs. Winn and Richey were awarded the Colorado Denver Business Journal Investment Broker of the Year for 1997, 1999, 2003, 2004 - 2006. Mr. Winn spent fourteen years with Grubb & Ellis before joining Cushman and Wakefield in 1998. Total transaction volume during their 17-year partnership exceeds \$7.5 billion.

Mr. Winn graduated from Colorado College in 1975 with a Bachelor of Arts degree in Biology. He is a licensed real estate broker in the State of Colorado. In addition, he is an active member of the National Association of Industrial/Office Properties, the Urban Land Institute and International Council of Shopping Centers. Mr. Winn started his commercial real estate career in the late '70s as a leasing agent. In the mid '80's, Mr. Winn ran a real estate development company responsible for office development in the Rocky Mountain region. He returned full-time to investment brokerage in 1990 and formed the partnership with Mr. Richey.