



# The Anemic U.S. Recovery

Presented to the NAIOP Colorado Chapter

January 12, 2010

Michael R. Englund  
Principal Director and  
Chief Economist,  
Action Economics, LLC

[www.actioneconomics.com](http://www.actioneconomics.com)

303-494-4228

[Mike.Englund@actioneconomics.com](mailto:Mike.Englund@actioneconomics.com)

**Review of Main Take-Aways from 2009:**

- Downturn once viewed as U.S. real estate driven
- De-leveraging was the more general culprit
- De-leveraging was a global, not local, phenomenon

**Causal links, as once perceived:**

U.S. real estate boom led to inevitable bust



Mortgage security values fell



Write-downs drained bank capital



Weakened banks quit lending



Lack of credit led to an economic contraction



U.S. contraction proved contagious globally

**More likely Causal links:**

Global investors undervalued risk starting in 1990s



Demand for risky securities outpaced sustainable levels



U.S. real estate reversal the “canary in the coal mine”



Global de-leveraging is pummeling asset values

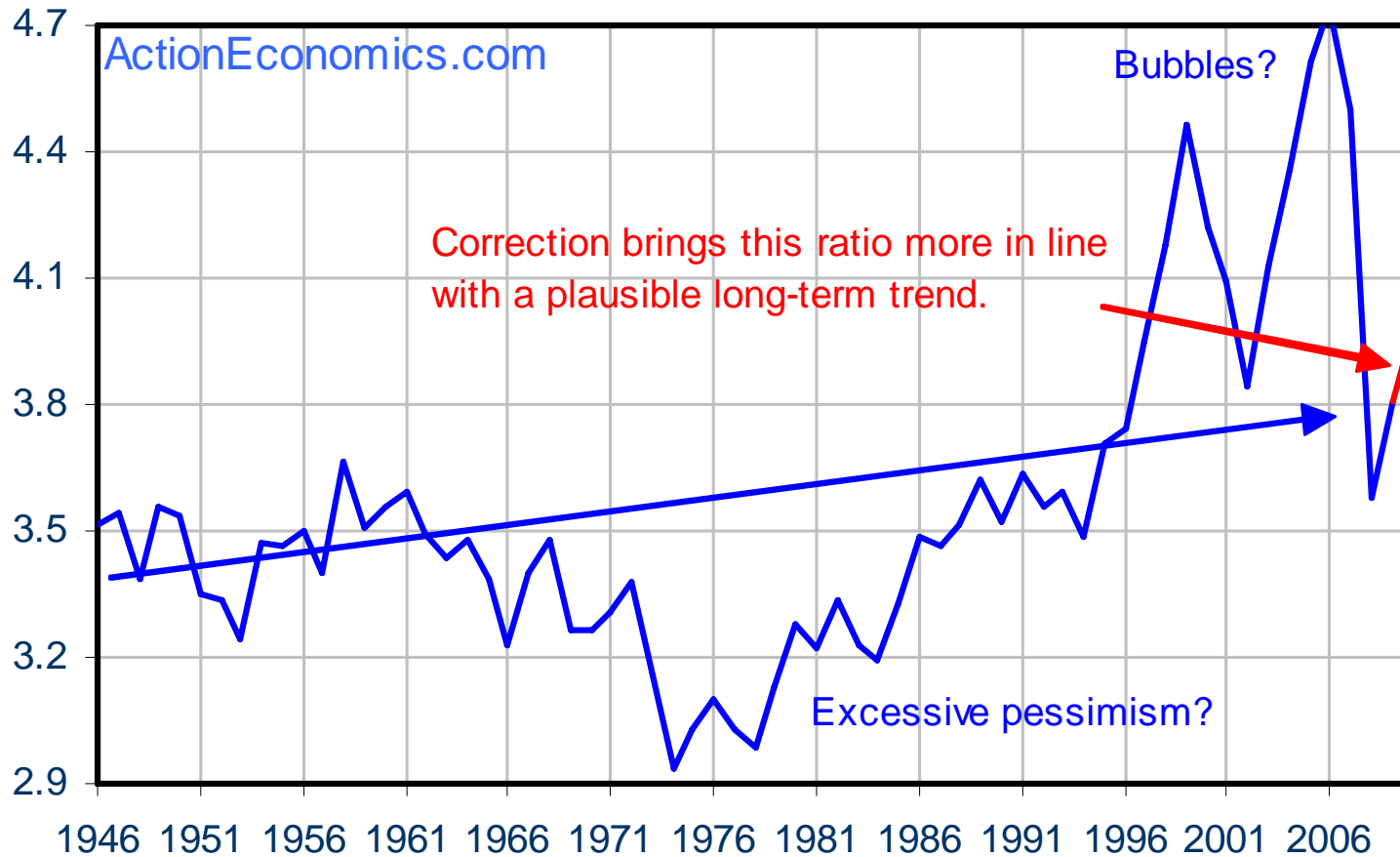


Global risk “revulsion” is contagious/self reinforcing



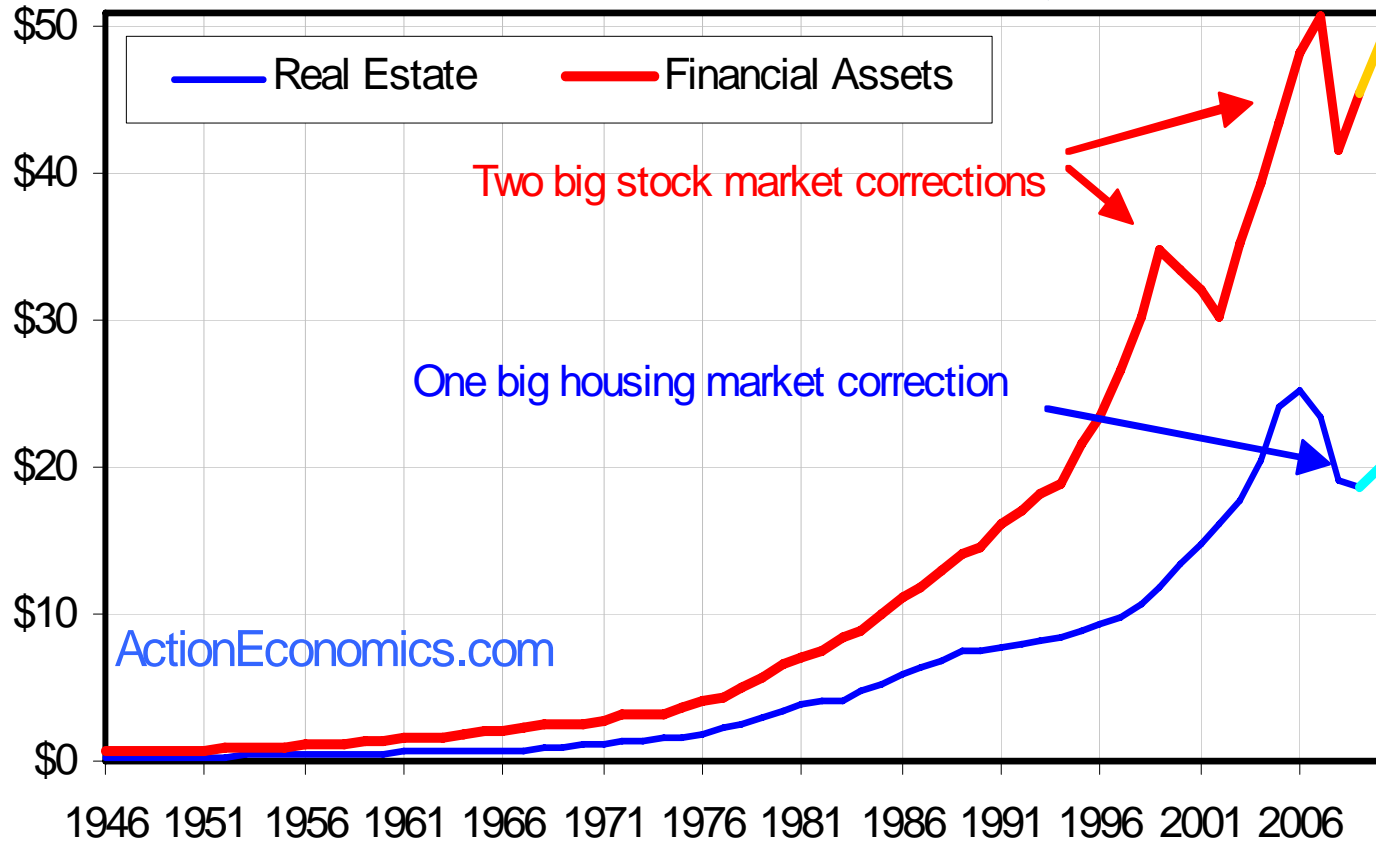
Forces from “paradox of thrift” dwarf policy response

## Ratio of Total U.S. Net Worth to Nominal GDP



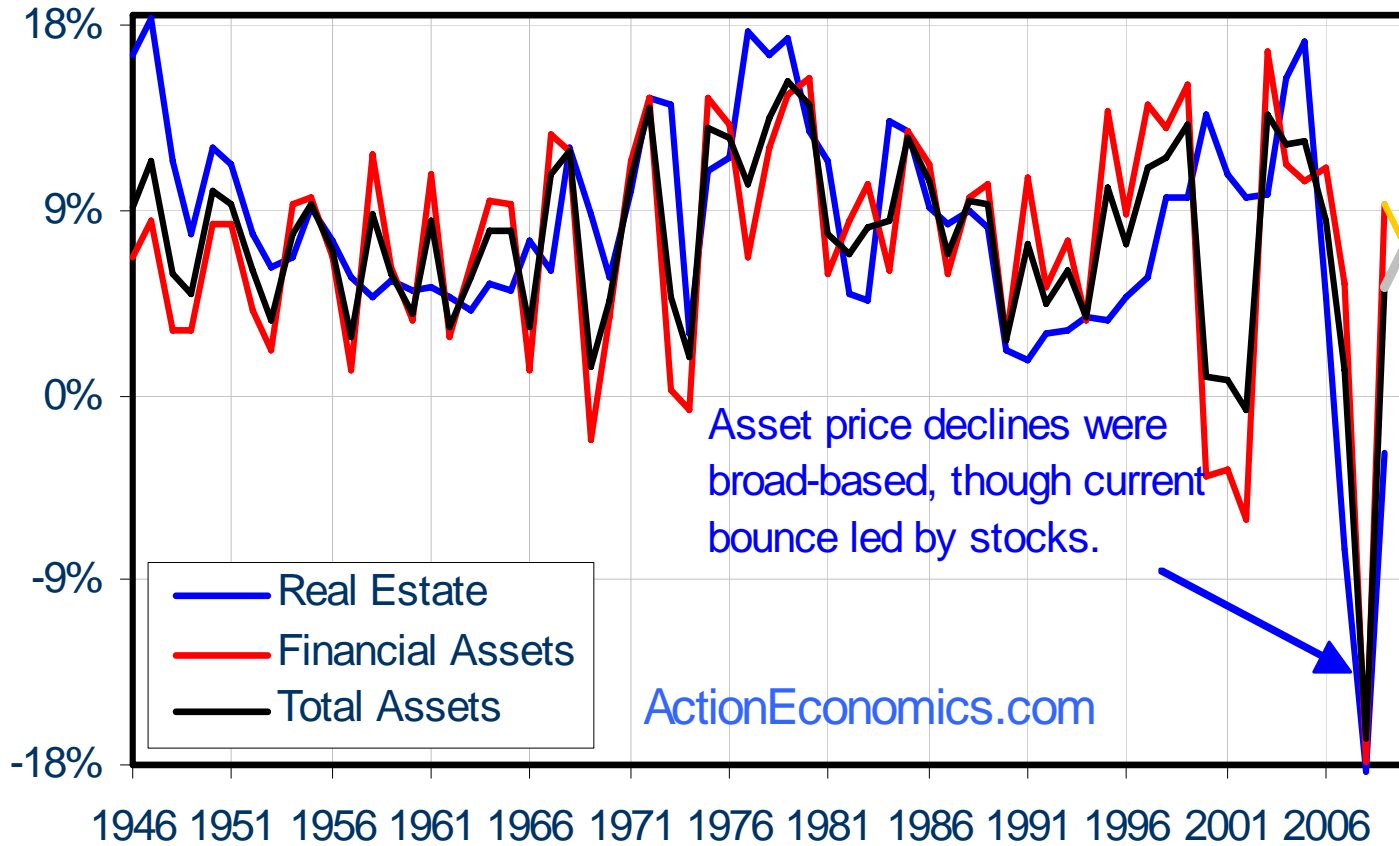
\* U.S. net worth fell from \$66 tln in Q3 of 2007 to \$48 tln in Q1 of 2009.

## Real Estate Versus Financial Assets, in \$Tns



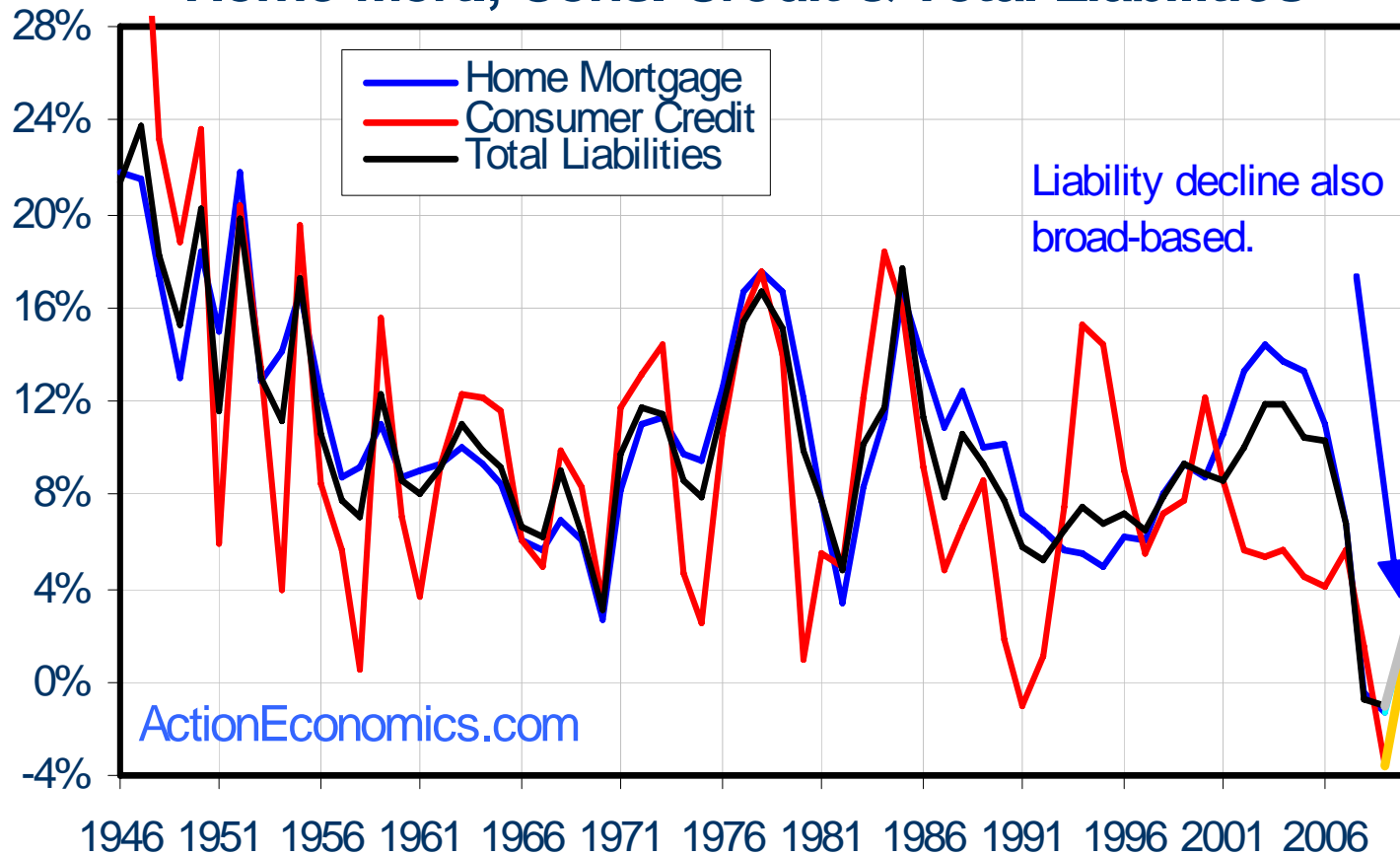
\* Both financial and real estate values fell this time, versus 2000 stock drop.

## Real Estate Versus Financial & Total Assets



\* Asset value collapse was across all categories, not just real estate.

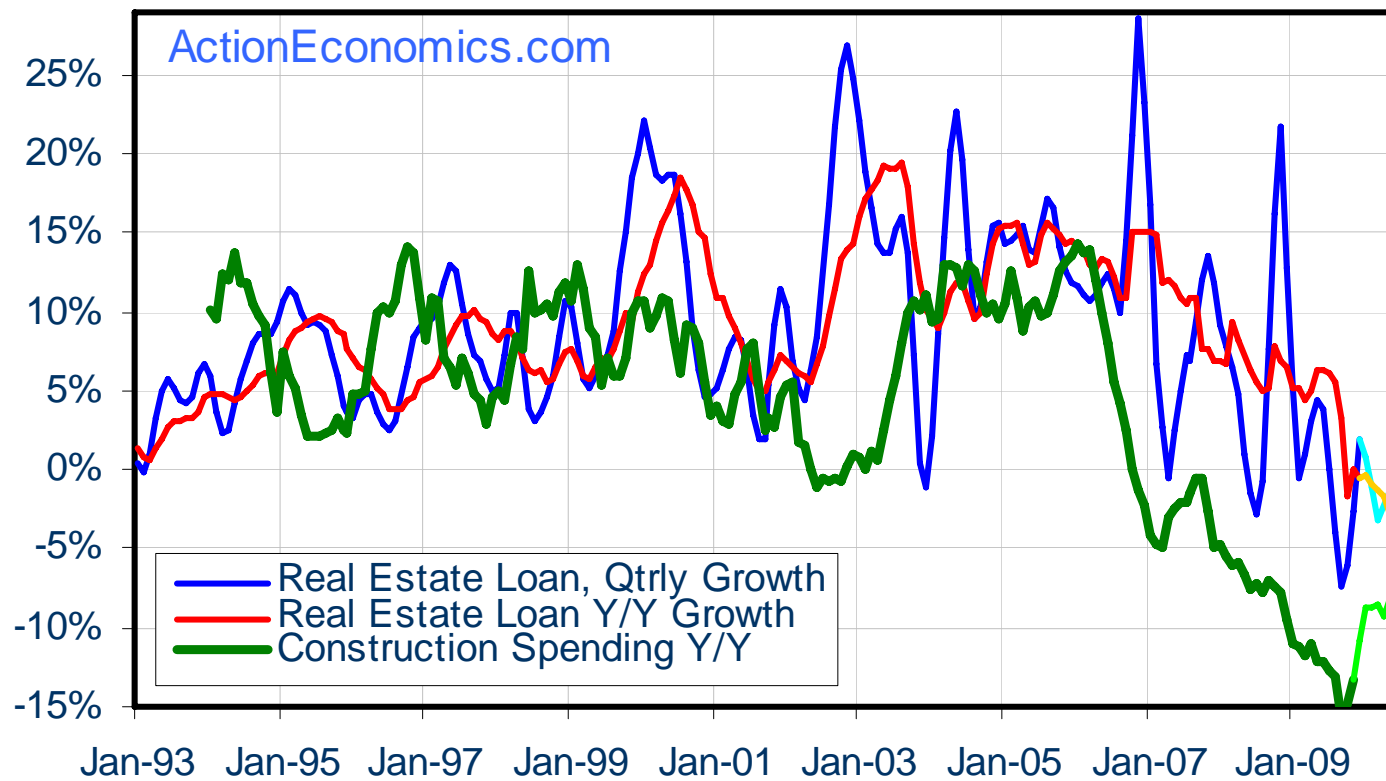
## Home Mort., Cons. Credit & Total Liabilities



\* Credit market collapse across all categories, not just mortgages.

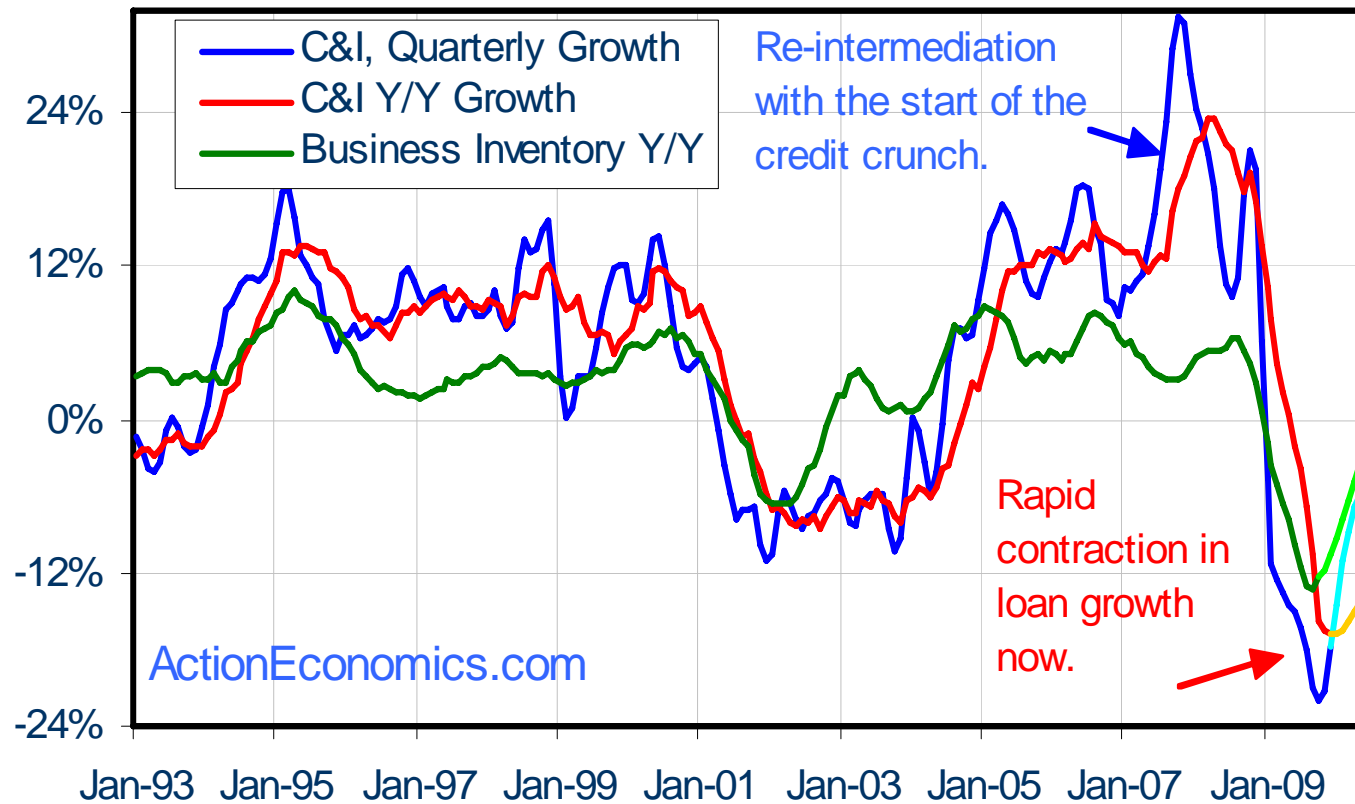


## Y/Y & Qtrly Real Estate Loan Growth vs. Y/Y Construction Spending Growth



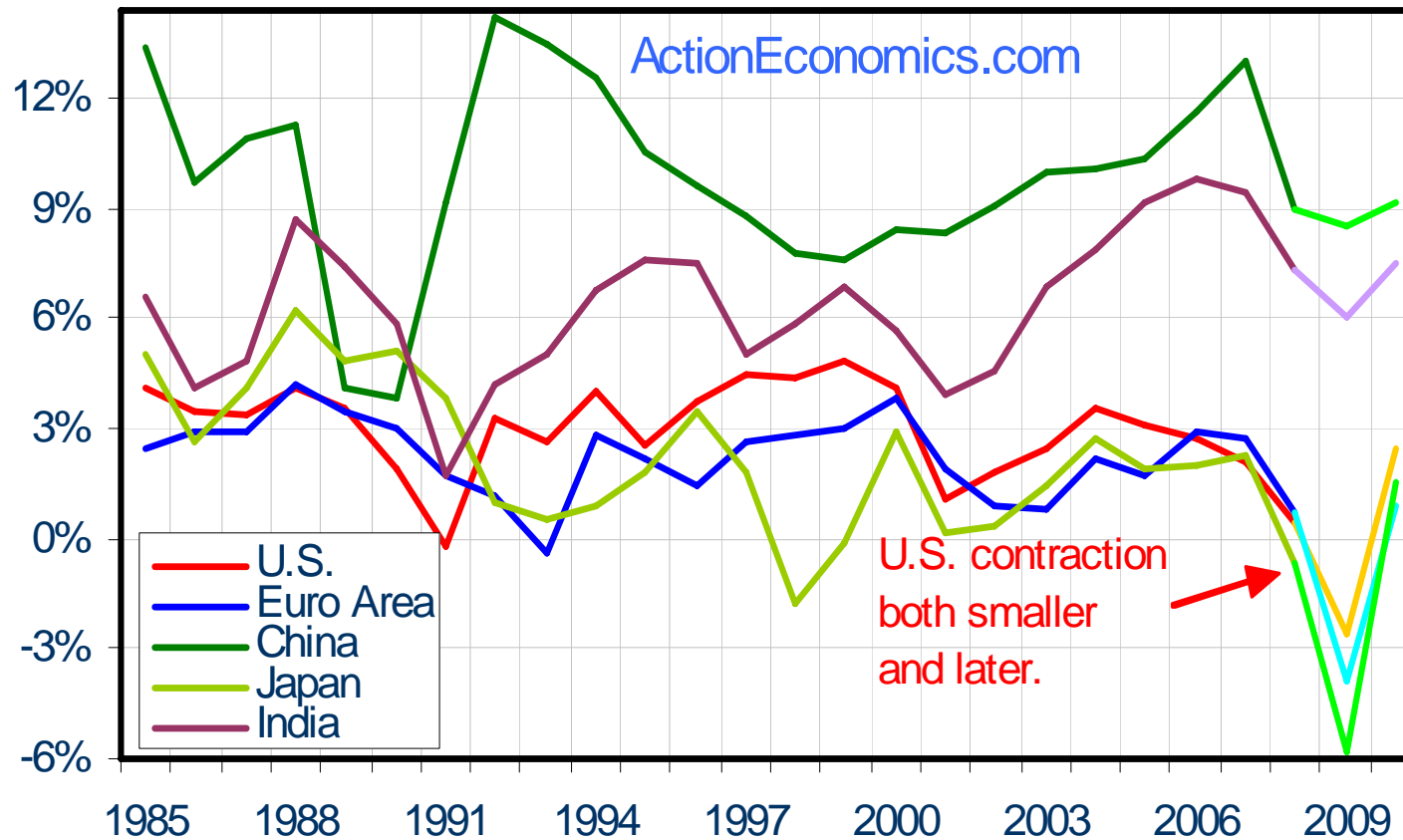
\* Real estate lending only “chased” construction down, and didn’t “lead.”

## Y/Y & Qtrly C&I Loan Growth vs. Y/Y Business Inventory Growth



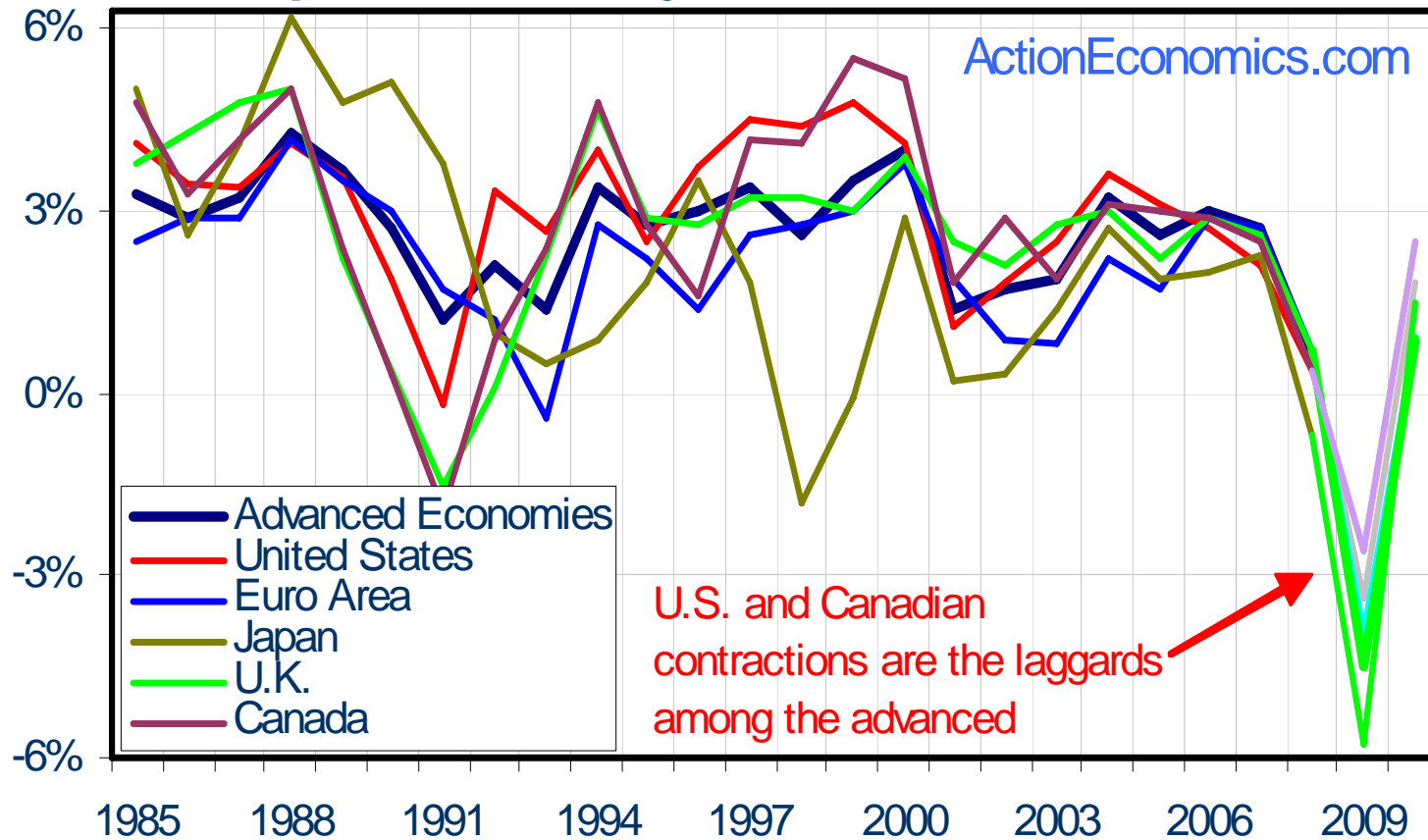
\* C&I Loan growth also just “chased” inventories lower, and didn’t “lead.”

## World Output Growth: The Big Five



\* No tendency for the U.S. to have “led” the world economy downward.

## Output Growth: Major Advanced Economies

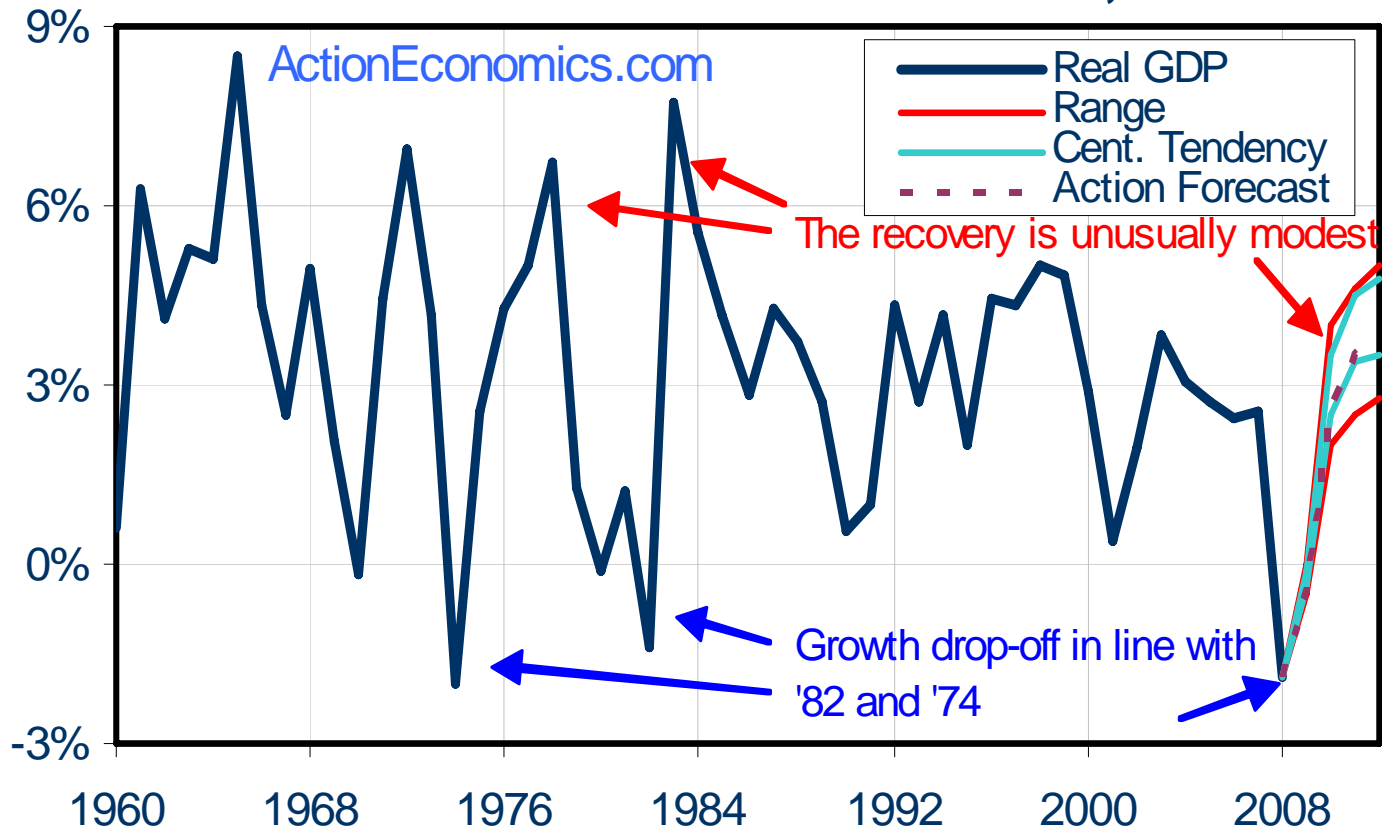


\* The U.S. actually seemed to “chase” the industrialized economies down.

## **Going Forward: The drivers for 2010**

- Recovery on a slow trajectory from a June trough
- All GDP components to underperform... but housing!
- Pace of expansion hinges on businesses, not consumers
- Highly stimulative policy a mixed blessing
- Yields to rise, curve to flatten, spreads to narrow

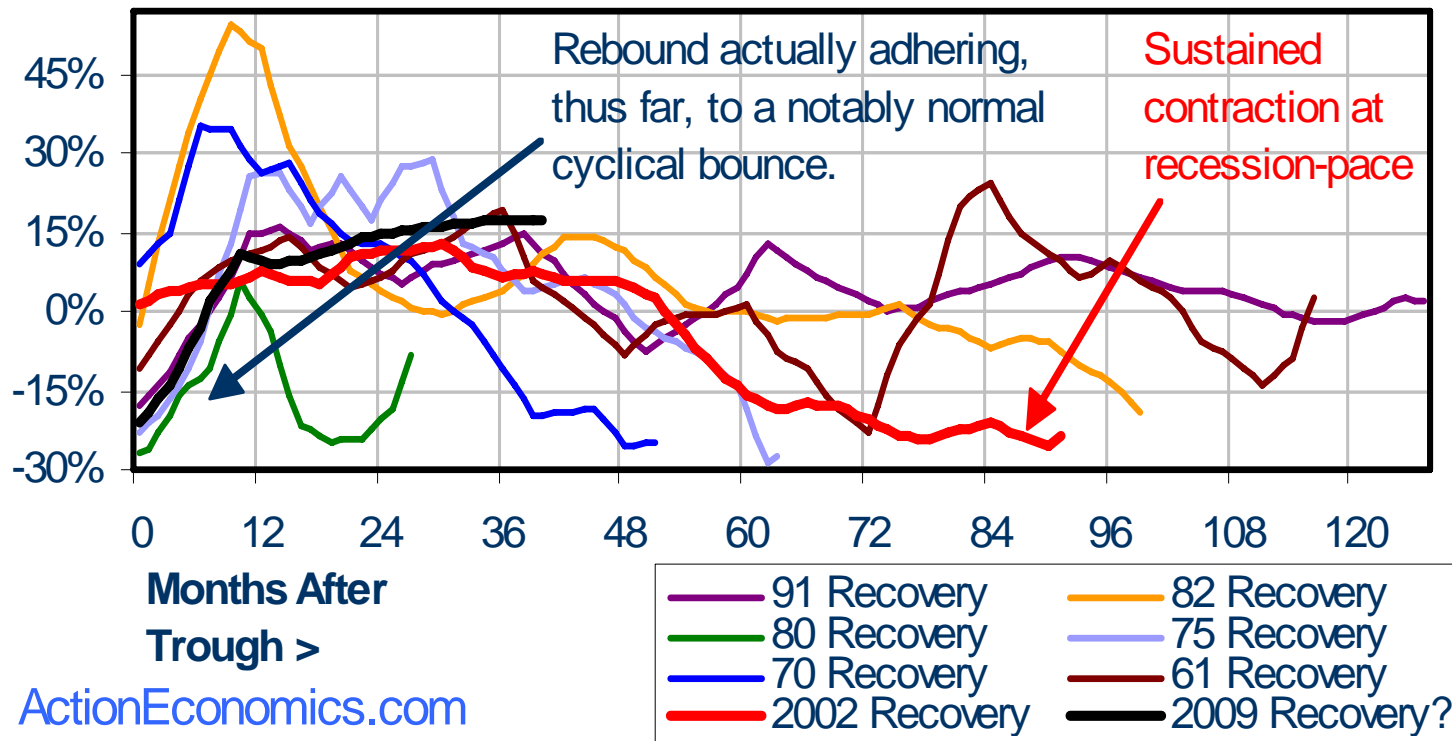
## U.S. Real GDP Growth & Fed Forecasts, Q4/Q4



\* An unusually modest recovery, given current Fed forecasts, and our own.

## Y/Y Real Residential Investment Growth in the Last Seven Cycles

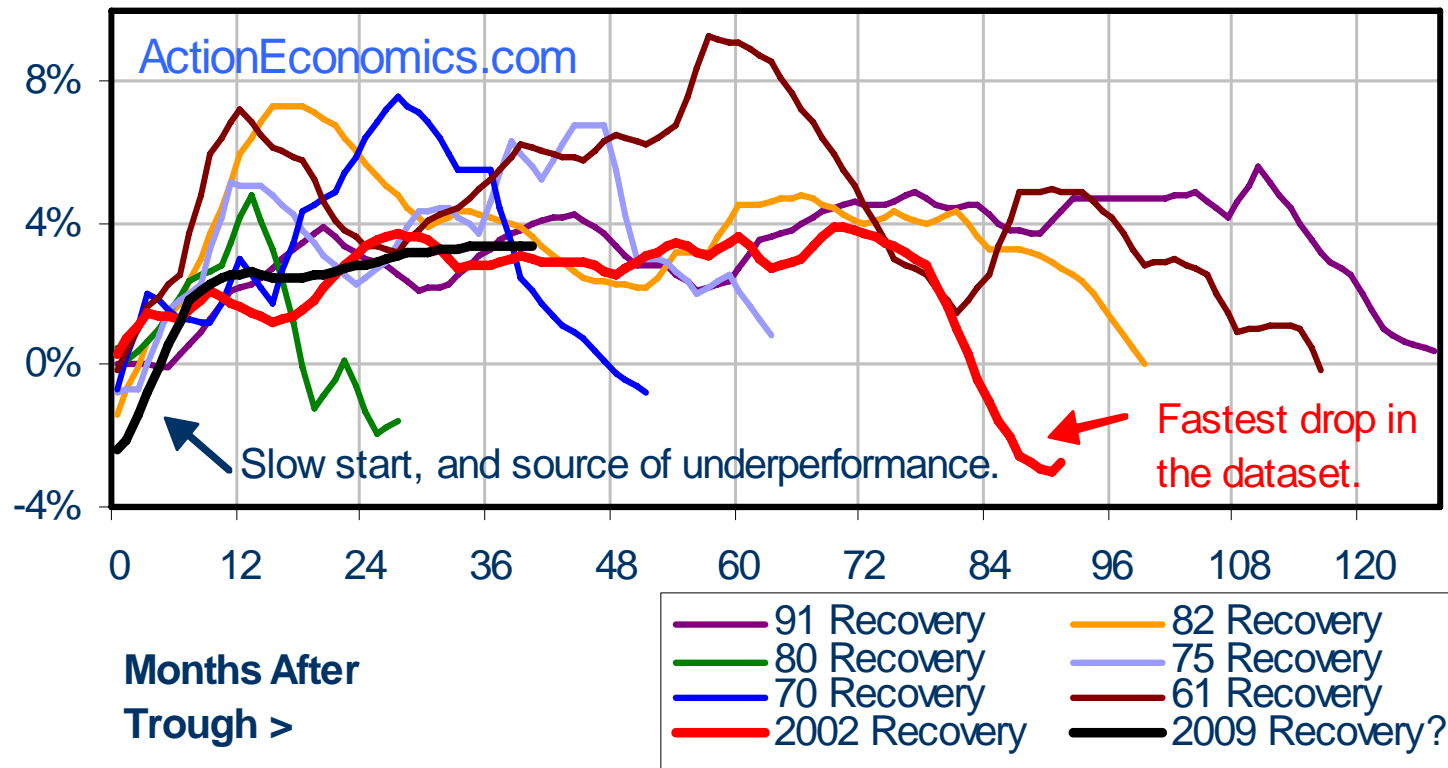
Includes Each Expansion and Ensuing Downturn



\* Housing in the “ball park” of a normal cyclical rebound.

## Y/Y Real GDP "Ex-Housing" Growth in the Last Seven Cycles

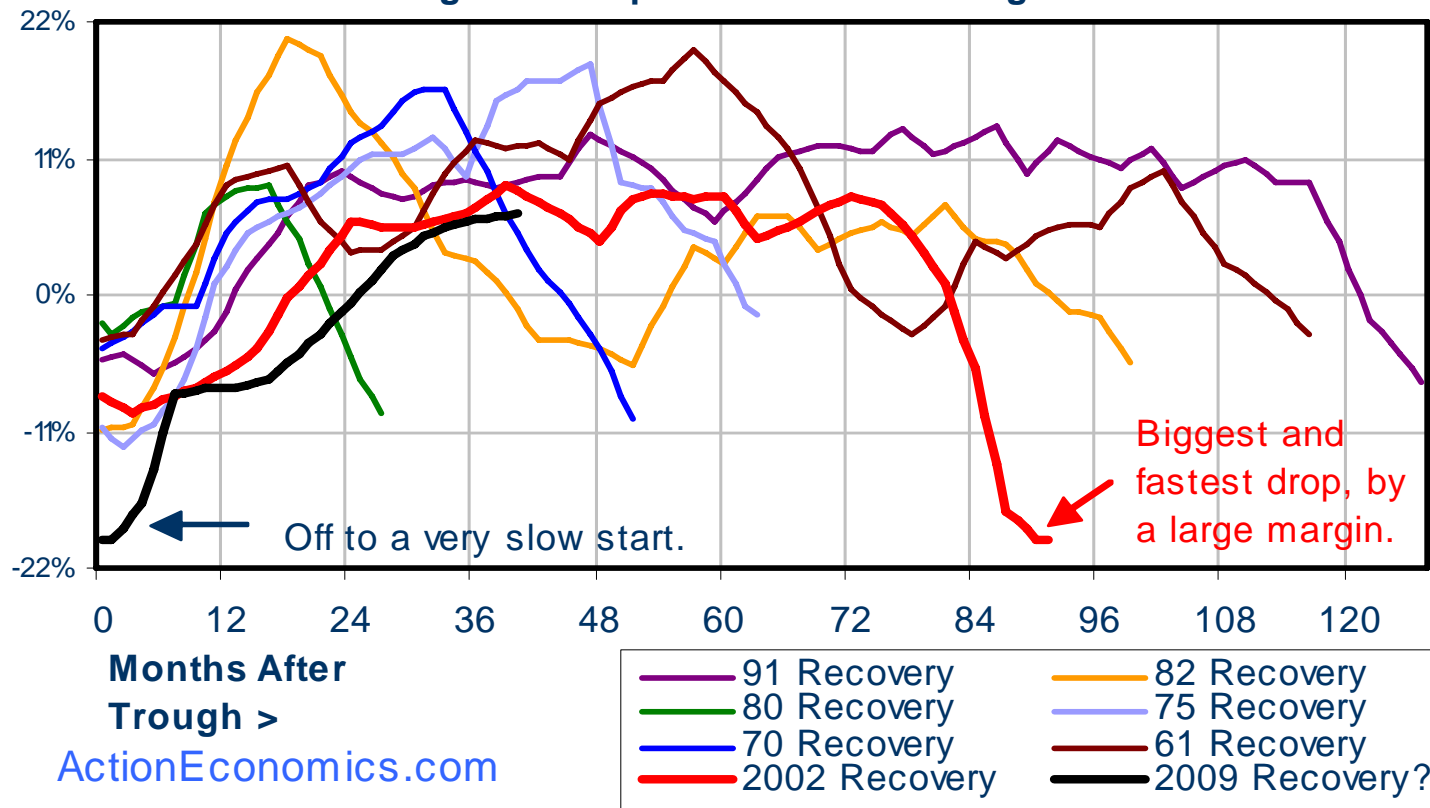
Includes Each Expansion and Ensuing Downturn



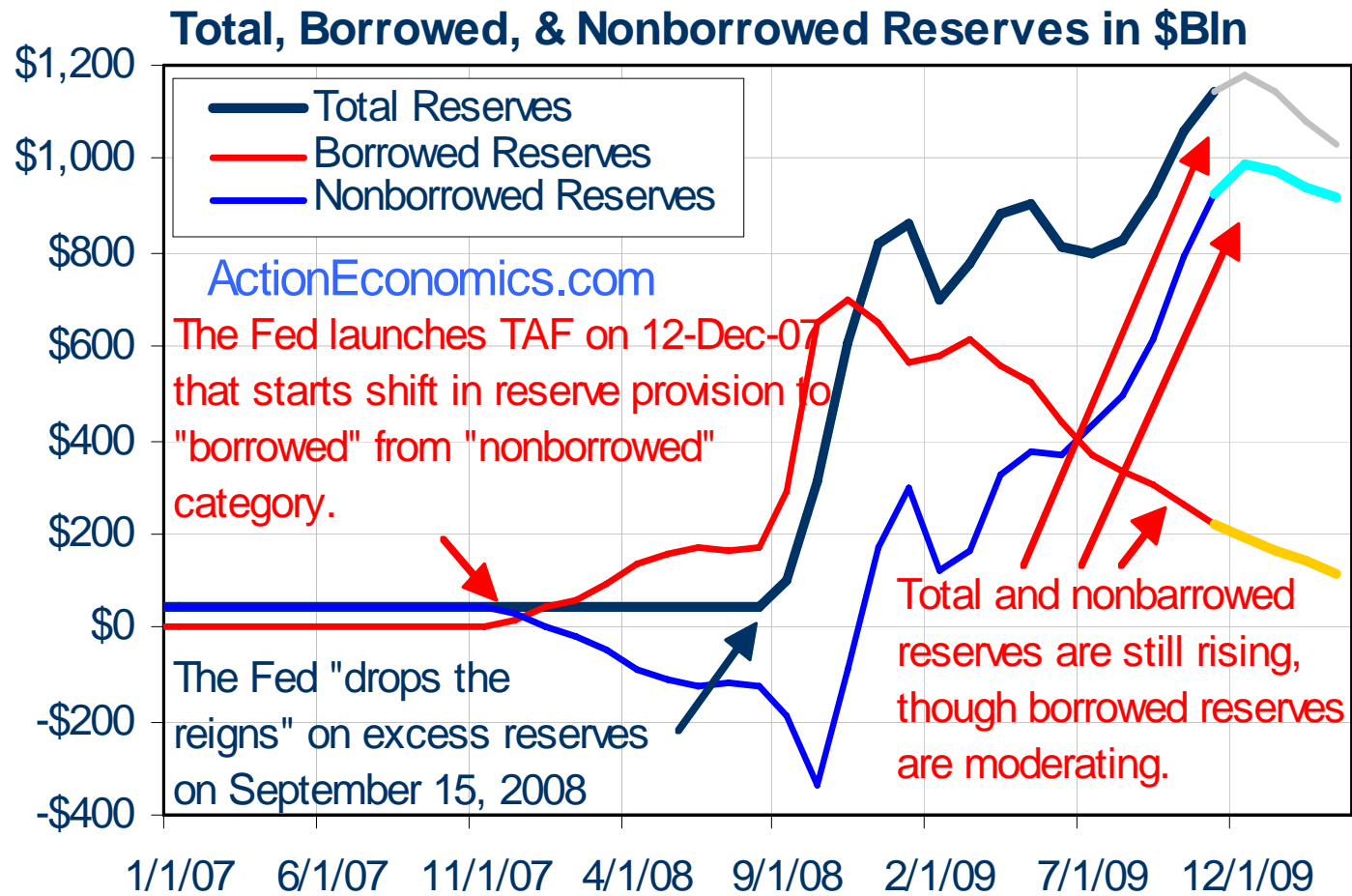
\* GDP "ex-housing" is tracking a notably anemic expansion thus far.



## Y/Y Real Business Fixed Investment Growth in the Last Seven Cycles Including Each Expansion and Ensuing Downturn

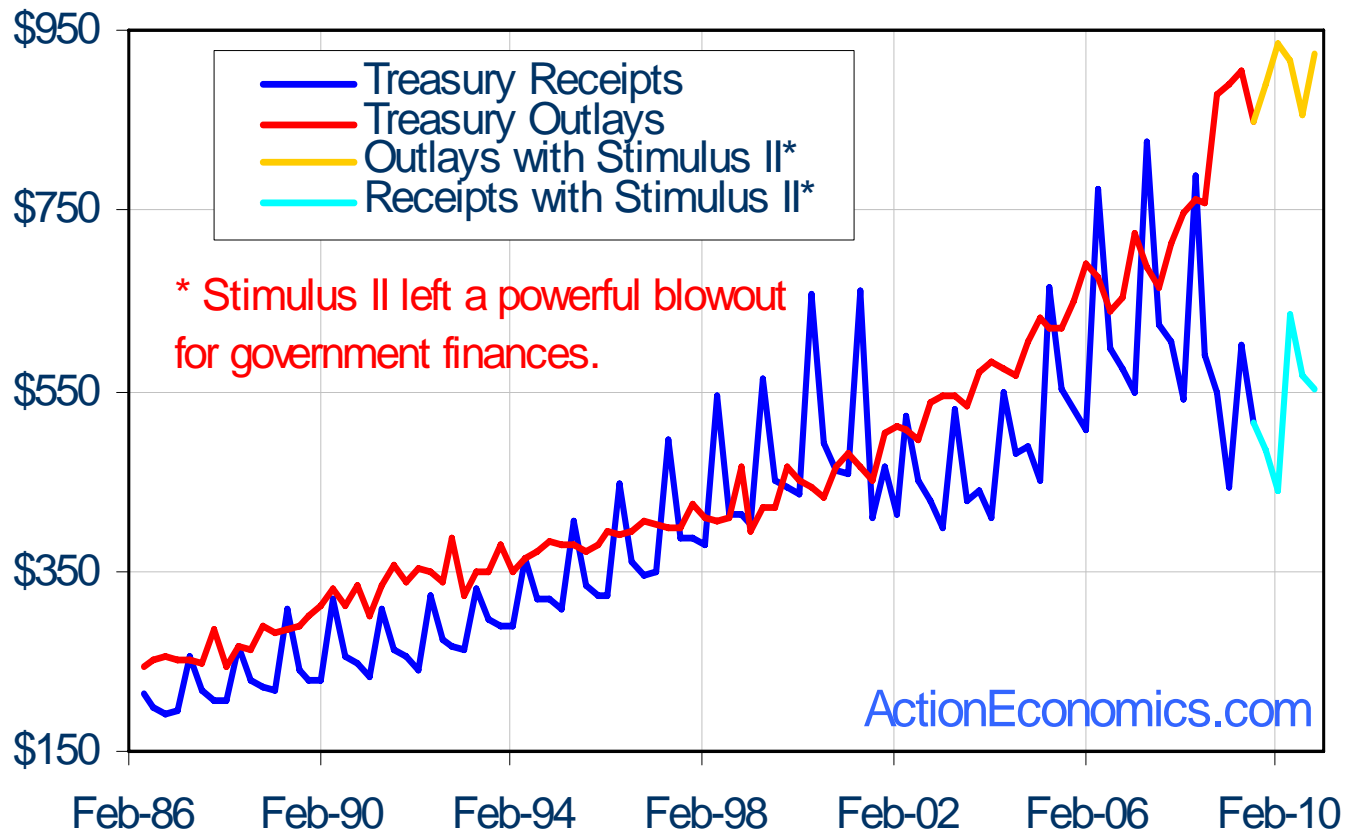


\* Remarkably weak business fixed investment is the main culprit.



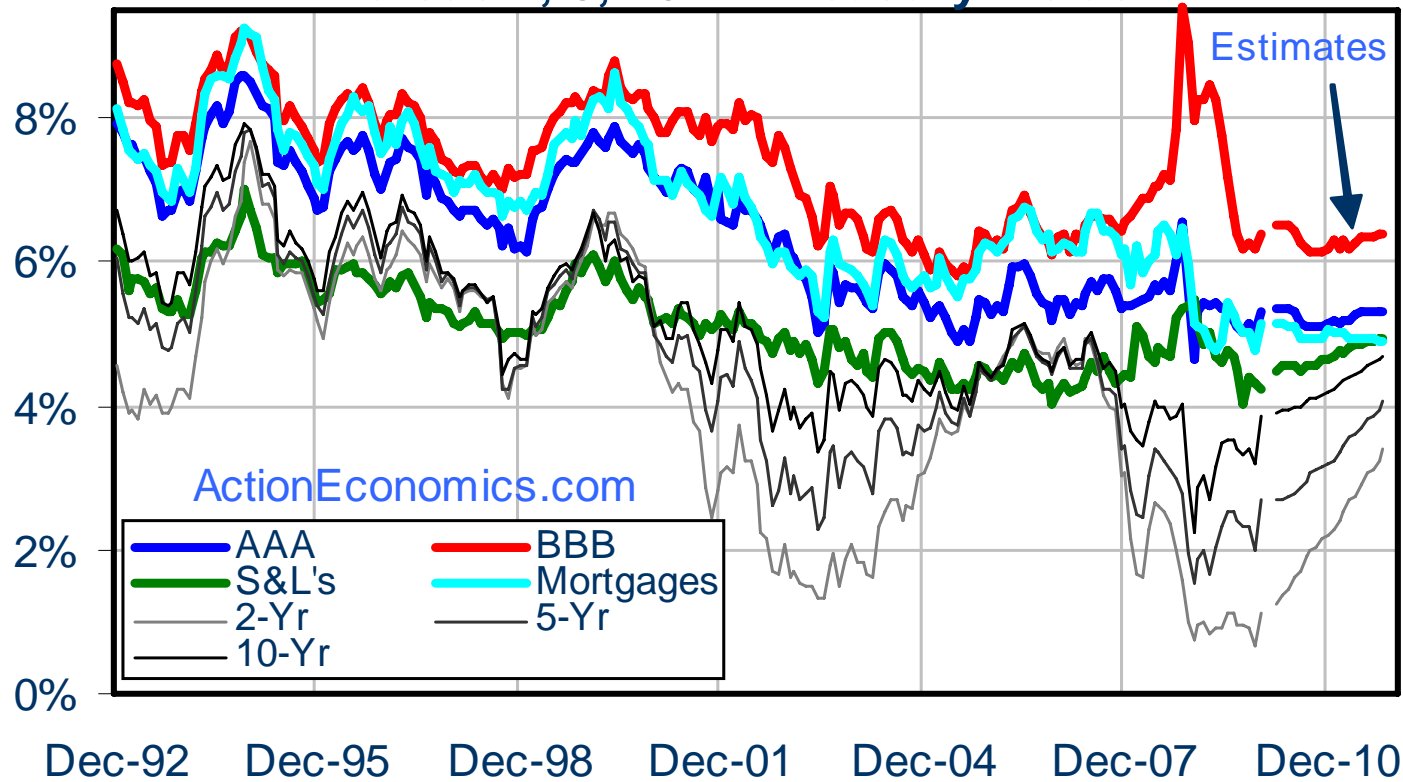
\* The Fed's balance sheet is frighteningly large. Will they exit on time?

## U.S. Treasury Receipts & Outlays. Bln\$



\* The Treasury's balance sheet is hopeless. Can Congress recover?

## Actual & Projected U.S. Market Yields Versus 2, 5, 10-Yr Treasury Yields



\* Sovereign yields to rise, curve to flatten, spreads to narrow.

**Summary:**

- Downturn due to de-leveraging, not housing
- De-leveraging was a global, not local, phenomenon
- Recovery on a slow trajectory from a June trough
- All GDP components underperforming but housing!
- Pace of expansion hinges on business, not consumers
- Highly stimulative policy a mixed blessing
- Yields to rise, curve to flatten, spreads to narrow