

NAIOP Colorado

Where Deals Get Done™

2018 MEMBER ORIENTATION

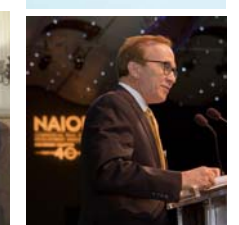
From investors, owners and developers to architects, brokers, engineers and other professionals, **NAIOP IS COMMERCIAL REAL ESTATE.**

With 600+ members serving the local Denver Metro and larger Colorado market, the **NAIOP COLORADO CHAPTER** has the people, knowledge and education to help you find connections and stay ahead of the curve, and make deals.

- **EXCLUSIVE NETWORKING** — NAIOP's programs, events and conferences connect you to the people and opportunities you need to help propel your business forward.
- **STRATEGIC RELATIONSHIPS AT YOUR FINGERTIPS** — Over 40% of our members are developers, owners, investors and asset managers.
- **POWERFUL ADVOCACY**— NAIOP promotes effective policy through our grassroots network. We work to advance legislative initiatives that will strengthen and promote the growth of the industry.
- **POWERFUL EDUCATION** — Courses when and where you need them, on the topics that matter most for your business.
- **RESEARCH** — Research on trends, opportunities and the future of CRE.

NAIOP
COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION
COLORADO CHAPTER

1720 S. Bellaire Street, Ste. 110
Denver, CO 80222
(303) 782-0155
NAIOP-Colorado.org



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NAIOP Colorado's local committees are a big part of our Chapter's success and are a great way for members to actively participate in advancing their business and personal relationships. Each committee meets to set goals and work collectively to achieve their goals.

DEVELOPING LEADERS

This group is responsible for creating programming that provides the tools, networking and resources that will help Developing Leader (DL) members - those members aged 35 and under - reach the next level in their careers. These events and programs include, but are not limited to, Skiing with the Icons, Mentor Program, Educational events, Project Tours, Community Outreach and Networking.

Meeting Frequency: Monthly, 2nd Thursday

Chair: **Erin Kelley**, Wember, Inc. · (303) 501-9923 · ekelley@wemberinc.com

Vice Chair: **Brandon Kramer**, Marcus & Millichap · (605) 390-1248 · brandon.kramer@marcusmillichap.com

Staff: Jacey File, NAIOP Colorado · (303) 782-0155 · jcfile@wmrdenver.com

LEGISLATIVE AFFAIRS

This Legislative Affairs Committee (LAC) supports the lobbying efforts of NAIOP, and works to ensure that members have a seat at the table in the negotiation of possible legislative and public policy activity affecting commercial real estate at the city, state and federal levels. LAC focuses on issues such as taxation, growth, water, land use, transportation, economic development and affordable housing, formulating general policies so that, as specific issues arise, the LAC is prepared to respond.

Meeting Frequency: Bi-Monthly, 2nd & 4th Wednesday

Chair: **James Borgel**, Holland & Hart LLP · (303) 295-8245 · jbborgel@hollandhart.com

Staff: **Kathie Barstnar**, NAIOP Colorado · (303) 782-0155 · kbarstnar@wmrdenver.com

MEMBERSHIP

This committee helps advance NAIOP's efforts to unify the local real estate community, increase membership and retention. Responsibilities include: developing recruitment and retention strategies, identifying and recruiting key prospects.

Meeting Frequency: Monthly, 3rd Thursday

Chair: **Wade Warthen**, Messner Reeves LLP · (303) 503-1597 · wwarthen@messner.com

Staff: Jacey File, NAIOP Colorado · (303) 782-0155 · jcfile@wmrdenver.com

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COMMITTEE INVOLVEMENT

PROGRAMS

The Programs committee is responsible for planning the organization's quarterly breakfast and lunch programs as well as several special and seasonal events such as the Annual Economic Forecast, Awards of Achievement, Educational Series, Holiday Party, and Property Tour. The goal is to make the programs informative, educational and entertaining as part of our value proposition to members.

Meeting Frequency: Monthly, 2nd Friday

Chair: **Joe Zanone**, Pacific Project Management · (303) 335-6417 · joe.zanone@pacificpmg.com

Vice Chair: **Brian Dietz**, Opus Development Company LLC · (303) 579-8747 · Brian.Dietz@opus-group.com

Staff: Jayma File, NAIOP Colorado · (303) 782-0155 · jfile@wmrdenver.com

ROCKY MOUNTAIN REAL ESTATE CHALLENGE

The Rocky Mountain Real Estate Challenge (RMREC) is an annual event designed to serve as a learning tool for students of the University of Colorado and University of Denver's graduate real estate programs and local business community to interface, while assisting the Project Sponsor with development options for the specific property. The RMREC Committee responsibilities include: solicitation a project sponsor; development of project competition materials; coordination of competing students, judges and multiple resources; planning of RMREC event dinner; and program marketing.

Meeting Frequency: Monthly, 3rd Tuesday

Chair: **Luke Davidson**, Land Title Guarantee Company · (303) 870-8824 · ldavidson@ltgc.com

Vice Chair: **Stacy Stout**, BRANDiac Strategies · (303) 829-9001 · Stacy@brandiacstrategies.com

Staff: Jayma File, NAIOP Colorado · (303) 782-0155 · jfile@wmrdenver.com

ADDITIONAL EVENT COMMITTEES

The NAIOP Colorado Chapter also provides the opportunity to participation on several event specific committees, for programs to include: **Fight Night Boxing Event, Winter Classic Hockey and Curling Charity Fundraisers, Annual Golf Tournament**, and more. For more information about these programs, please contact:

Jayma File, NAIOP Staff · (303) 782-0155 · jfile@wmrdenver.com

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HELPFUL LINKS

Thank you for your interest in NAIOP Colorado Chapter membership and volunteer opportunities. To take your membership to the next level, here are some helpful links and tools for your reference:

- NAIOP Colorado Chapter · <https://www.naiop-colorado.org/>
- NAIOP Corporate (National) · <https://www.naiop.org/>
- Marketing Opportunities · <https://www.naiop-colorado.org/About-Us/Sponsorship>
- Calendar of Events · <https://www.naiop-colorado.org/Events/Upcoming-Events-Calendar>
- Online Membership Application · <http://portal.naiop.org/WIPCS/basecontrols/CreateMember.aspx>
- Member Directory · <https://www.naiop.org/>
- Career Center · <https://www.naiop.org/Career-Center>

SOCIAL MEDIA NETWORK:



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Join the NAIOP Colorado Group on LinkedIn®



Like us on Facebook®



See our Pictures on Instagram® #naiopcolorado



Upcoming **COLORADO CHAPTER** Events and Programs:

- January 9 Economic Forecast Breakfast
- January 18 2018 Rocky Mountain Real Estate Challenge Kick-Off
- February 5-7 NAIOP Corporate Chapter Leadership & Legislative Retreat
- February 15 Members Only Networking Event
- February 22 Annual Awards of Achievement
- March 5-7 NAIOP Corporate CRE.Insights: The Last Mile 2018
- March 7 Skiing with the ICONS
- April 10 Spring Breakfast
- May 1-3 NAIOP Corporate National Forums Symposium 2018
- May 3 16th Annual Rocky Mountain Real Estate Challenge
- June 7-8 NAIOP Corporate I.CON '18: The Industrial Conference
- June 18 Annual Golf Classic
- July 11 Mid Year Economic Forecast
- August 15 Winter Classic Hockey Event
- September Annual Property Tour
- October 4 Fight Night 2018
- October 15-17 NAIOP Corporate CRE.Converge 2018
- October 25 Winter Classic Curling Event
- November 14 Fall Breakfast
- December 6 Annual Holiday Party

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