

## Public Private Partnership

- **Project Delivery**
  - **Outsource Project Management**
- **Joint Ventures**
  - **P/P Financial Investment and Risk / Reward Profile**
- **Concession Agreements**
  - **Privatize Capital / Ops / Maintenance**

## Public Private Partnership

- **Successful Partnerships**
  - **Shared Vision with Stakeholders**
  - **Extended Public Planning Processes**
  - **Clear Understanding of Principals of Engagement**
  - **Clear Roles and Risk / Reward Profiles**
  - **Understand Ownership, Collateral, On-going Management**
  - **Transparency and Accountability**
  - **Patience and Persistence**
    - **Tough on Market Timing**