

2017 NAIOP EDUCATION SERIES

Value Add Real Estate

DEVELOPMENTS & INVESTMENTS



How can you mitigate risk and increase yield for your existing and potential assets?

Join NAIOP for the 2017 Multi-Session Educational Series which will focus on four specific areas of concern to meet these goals including legislative concerns, market updates from our brokerage community, design / construction regarding best practices, and specific case studies.

3rd WEDNESDAY of the MONTH from AUGUST to NOVEMBER • 7:00 AM to 9:00 AM
HOSTED BY: POLSINELLI, PC • 1401 LAWRENCE ST #2300, DENVER

SESSION 1—AUG 16 LEGAL

Several high powered attorneys will discuss the latest and greatest as it pertains to municipal and state initiatives that can impact your existing or potential assets. The subjects will range from how to combat increased property taxes due to higher valuations to P3 developments which are reusing existing structures. Providing you the weapons to prepare for the changing legal environment.

SESSION 2—SEP 20 MARKET

Top real estate brokers will share the latest and greatest as it pertains to the changing real estate environment. With new class A buildings coming online seemingly every month in various asset classes, learn how can you position your assets to compete. Experts will discuss the steps they recommend at the purchase phase, for existing assets and share their suggestions for projects to implement.

SESSION 3—OCT 18 ARCHITECTURE, ENGINEERING & CONSTRUCTION (AEC)

Our panel of developers, architects, and general contractors share the trends to increase the value of existing assets. They will discuss how to increase value while minimizing costs in this constantly increasing design and construction market. Discussion points will include trends in amenities and value engineering ideas for proformas developed in a more expensive market.

SESSION 4—NOV 15 CASE STUDIES

Join us for a peak inside several notable projects in the Front Range and learn how their developers saw and executed their vision. Projects will include adaptive reuse, value add, and urban infill in various areas of the greater Front Range.

FOR MORE INFORMATION OR TO REGISTER, VISIT: NAIOP-COLORADO.ORG

Sign up for One Session or the Entire Series!

Registration Deadline is at 5:00 pm on the Friday prior to each event.

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GOOD COMPANY.**

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Value Add Real Estate
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 SESSION 1—AUG 16 LEGAL

08/16/17

Polsinelli, PC
 7:00 AM - 9:00 AM

REGISTRATION FORM

Registration	Aug. Only Early	Late	Entire Series (Aug-Nov)
Member	<input type="checkbox"/> \$25	<input type="checkbox"/> \$35	<input type="checkbox"/> \$100
Nonmember	<input type="checkbox"/> \$35	<input type="checkbox"/> \$45	<input type="checkbox"/> \$140
Student	<input type="checkbox"/> \$0	<input type="checkbox"/> \$0	<input type="checkbox"/> \$0
Affiliate Org	<input type="checkbox"/> \$25	<input type="checkbox"/> \$35	<input type="checkbox"/> \$100

(Affiliate Orgs: ULI, CREW, DMCAR, AIA, ABC, AGC, AEDC, BCBC, CoreNet, DDP, HBA, ICSC, MDEDC, SMPC, USGBC, etc.).

Early registration deadline is the **Friday prior to the event at 5:00 pm or Friday, August 11, 2017.**

After that date, you may register on-site at the event on a space available basis. **Payment must accompany registration.** Faxing a copy of your check will not be accepted as payment. Confirmations will be emailed within 24-48 hours. ****If you do not receive a confirmation, you are not registered and will need to call the NAIOP office to follow up**** Receipt of confirmation does not guarantee approval of credit card payment. If your name badge is not picked up by 7:30 am on the day of the event, your reservation will be released.

Cancellations must be received by the deadline date in order to receive a refund. ****Payment must accompany registration**** If there is a discrepancy in membership category, you will be charged the appropriate fee as indicated in our database.

Fax, Mail or Email form and payment to:

NAIOP Colorado

1720 S. Bellaire St., #110, Denver, CO 80222

Tel: 303.782.0155 / Fax: 303.820.3844

First Name

Last Name

Company

Address

City

State

Zip

Phone

E-mail

Check # (Payable to NAIOP - Colorado Chapter)

Visa AMEX MasterCard Discover

Credit Card #

CVV# _____ Expiration: _____ / _____

Cardholder Name (Print):

Signature

REGISTRATION: NAIOP-COLORADO.ORG Closes on Friday, August 11, 2017 at 5:00 pm.