denver's affordable housing plan – what's next?

NAIOP

November 16, 2016



what is chfa?

- CHFA's Mission
 - We strengthen Colorado by investing in affordable housing and community development

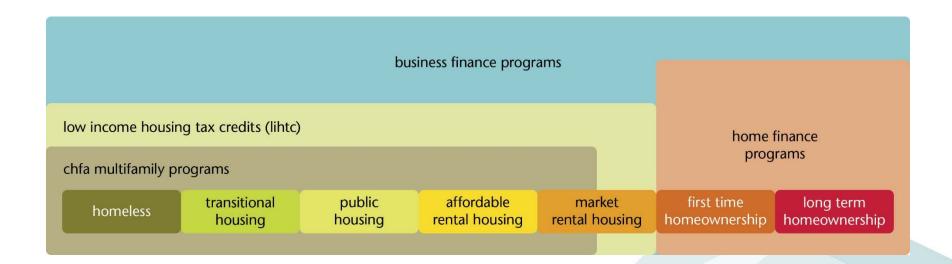
homeownership

affordable rental housing

business finance



how chfa serves colorado's housing continuum





what is affordable housing?

- You should spend no more than 30% of your gross income on housing costs
 - Homeownership
 - principal, interest, taxes, and insurance
 - Rent
 - rent and utilities



2016 rent affordability

| region | average rent Q3 2016 | median rent Q2 2014 | % increase in rent | salary needed to afford median rent | hourly wage needed to afford median rent | AMI needed to afford median rent (2 person AMI) | apartment vacancy Q3 2016 |
|---------------------|----------------------------|---------------------------|--------------------|-------------------------------------|---|---|---------------------------|
| Denver Metro | \$1,359 | \$1,068 | 27% | \$54,360 | \$28.31 | 85% | 4.5% |



rent trends

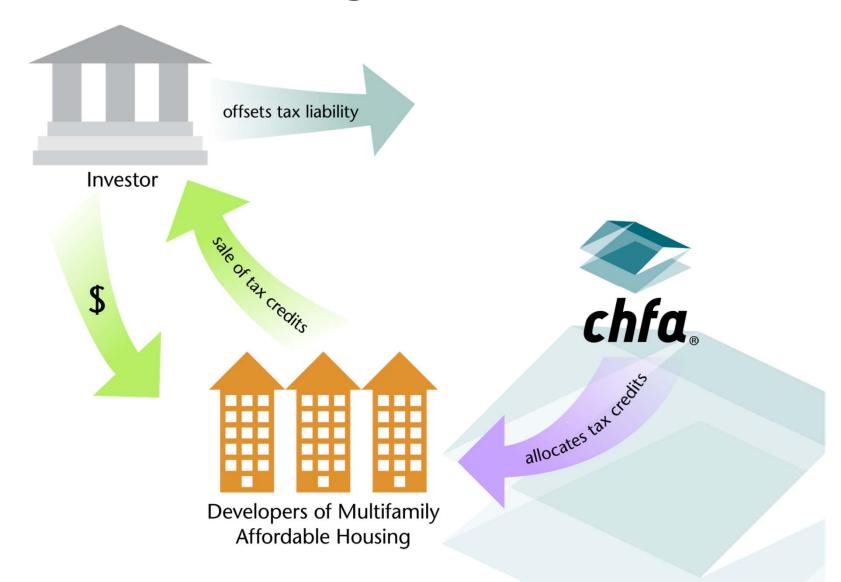
| | 3 rd qtr 2016 | 2015 | | | | | | | |
|------------------------------|--------------------------|---------|--|--|--|--|--|--|--|
| Denver Metro | • | | | | | | | | |
| Average Vacancy | 4.98% | 4.18% | | | | | | | |
| Tax Credit | 2.08% | 1.63% | | | | | | | |
| Average Rent | \$1,359 | \$1,313 | | | | | | | |
| Effective Rent | \$1,352 | \$1,308 | | | | | | | |
| Ft. Collins/Loveland/Greeley | | | | | | | | | |
| Average Vacancy | 5.69% | 3.61% | | | | | | | |
| Tax Credit | 3.69% | 2.10% | | | | | | | |
| Average Rent | \$1,193 | \$1,168 | | | | | | | |
| Effective Rent | \$1,181 | \$1,166 | | | | | | | |
| Colorado Springs | | | | | | | | | |
| Average Vacancy | 3.59% | 4.73% | | | | | | | |
| Tax Credit | 2.23% | 2.89% | | | | | | | |
| Average Rent | \$948 | \$869 | | | | | | | |
| Effective Rent | \$946 | \$864 | | | | | | | |
| chfa. | | | | | | | | | |

facilitating affordable housing

- Low Income Housing Tax Credit (LIHTC)
 - Competitive 9 percent credit
 - Non-competitive 4 percent credit
 - State credit
- Affordable long-term financing tools
 - Loans
 - Managed funds



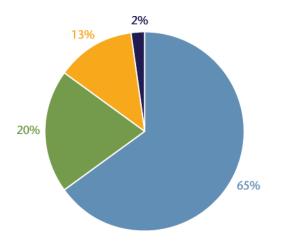
low income housing tax credits



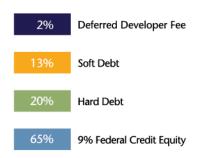


funding source examples

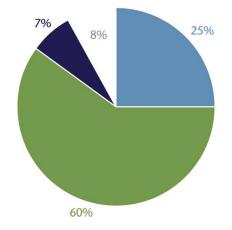




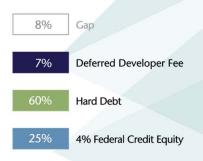
9% lihtc deals funding sources



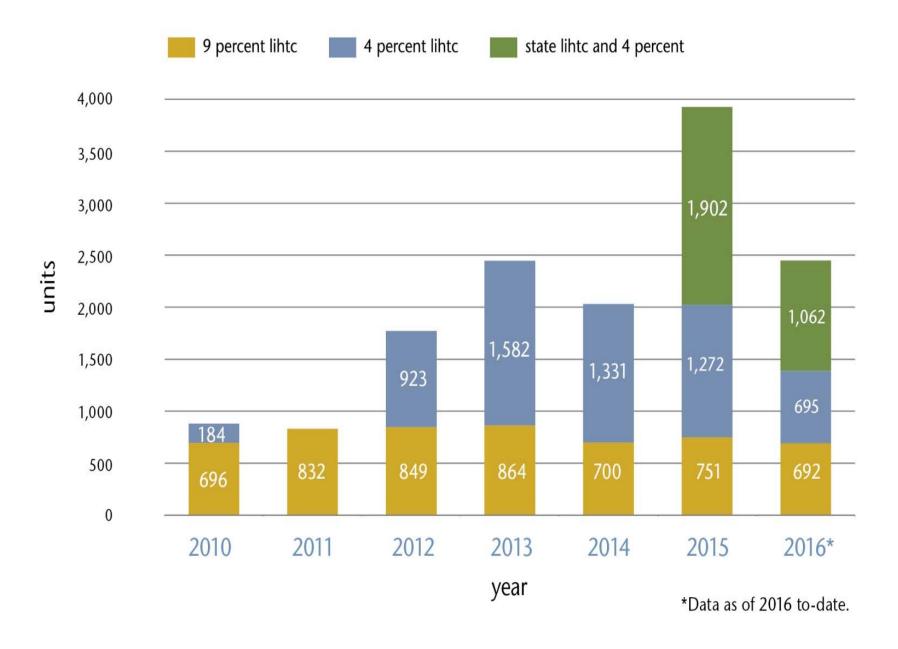
4% federal credit



4% lihtc deals funding sources







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